



Participants: Asian employees to be trained at the German central site.

## Outline

9.00 am	Warm-up <ul style="list-style-type: none"> <li>• Introduction</li> <li>• Presentation of outline</li> </ul>
9.15 am	Culture and its imprint <ul style="list-style-type: none"> <li>• Culture as backpack</li> <li>• Stereotype and Preconception</li> <li>• <u>Groupwork</u>: “unpacking the backpack”</li> <li>• <u>Exercise</u>: Culture and its different layers</li> </ul>
10.30 am	Coffee break
10.45 am	Facts and Figures: Germany <ul style="list-style-type: none"> <li>• Geographical and historical overview</li> <li>• Religion, Customs and Culture</li> <li>• Society and political system</li> <li>• Engineering in Germany</li> </ul>
12.30 am	Lunch break
1.30 pm	Communication with German colleagues <ul style="list-style-type: none"> <li>• Direct – indirect communication</li> <li>• <u>Exercise</u>: interpretation of different communication styles</li> <li>• <u>Exercise</u>: using different communication styles</li> </ul>
2.00 pm	Interaction with German colleagues I <ul style="list-style-type: none"> <li>• Goal-orientation and excellence</li> <li>• Establishing relationship</li> <li>• Cooperation and conflict</li> <li>• Decision-making</li> </ul>
3.30 pm	Coffee break
3.45 pm	<u>Groupwork</u> : Assessment and evaluation of cultural similarities <ul style="list-style-type: none"> <li>• Assessment of similarities across cultures</li> <li>• Development of acting strategies to strengthen similarities</li> </ul>
4.30 pm	<u>Groupwork</u> : Assessment and evaluation of cultural differences <ul style="list-style-type: none"> <li>• Identification of personal challenges</li> <li>• Development of bridging strategies</li> </ul>
5.15 pm	Wrap-Up and Feedback
5.30 pm	End